

## Attachment 4

### SECTION M, EVALUATION FACTORS FOR AWARD

1. Introduction. This section outlines the evaluation criteria the Government will consider in evaluating the Offeror's capabilities and proposals for contract award in support of FMS Case PL-D-DAP. The evaluation criteria are intended to better define the scope of evaluation to be performed. Section L, Instruction for Proposal Preparation (IFPP) of the RFP, defines the proposal elements and data required from each offeror for this evaluation. For a proposal to result in an awardable contract it must at least meet all minimum technical requirements, conform to all required terms and conditions, and include all required certifications.

2. Basis for Contract Award. This is a competitive Source Selection conducted in accordance with AFFARS 5315, Best Value methodology. Award will be made to the offeror whose proposal conforms to the solicitation's requirements and is judged, based on the evaluation factors (mission capability, price, and past performance,) and subfactors, to provide the best overall value to the Government.

3. Mission Capability Area. Ratings will focus on the offeror's proposal strengths, proposal inadequacies and/or deficiencies. Mission Capability will be evaluated using the color ratings that are set forth in AFFARS 5315.305 (a) (3) (A) and Table 5315-3.

a. Evaluation Factors. The Mission Capability area will be evaluated on the following 5 factors:

- (1) Reliability Assurance processes
- (2) Factory Acceptance Test (FAT) or similar Quality Control Document
- (3) Aircraft Survey Report
- (4) Technical Oversight for installation, check-out and flight certification
- (5) Warranty and warranty procedures

b. Threshold Performance Requirements, as defined in AFFARS 5315.001, are identified in the Statements of Objective, the System Requirements Documents, and the CDRL Exhibits that are attached to the Model Contract as part of this solicitation. Any features or technical offerings that enhance the contract deliverables will be considered in the Best Value determination.

4. Price Area. The offeror's proposed price will be evaluated for price reasonableness, to include the price for each option at the maximum quantity for each option.

5. Past Performance Area. Past Performance evaluation is accomplished through assignment of a confidence rating based on assessing performance risk. The six (6) Past Performance ratings are set forth in AFFARS Table 5315-2. The main purpose of the Past Performance evaluation is to appropriately consider each offeror's demonstrated record of contract compliance in supplying products and services that meet the customer's needs, including cost and schedule. This is accomplished by reviewing aspects of the offeror's relevant Past Performance, focusing on and targeting performance which is relevant to the Mission Capability subfactors, and cost and price.

6. Order of Importance of Evaluation Factors. Mission Capability is more important than Price, and Price is more important than Past Performance. Mission Capability and Price together are significantly more important than Past Performance.